# Potential Sectors for investment which could be benefitted from EU GSP+



Apparel & clothing

Tobacco & Manuf. Tobacco Substitutes





Fish & crustaceans

Edible vegetables





Preparation of vegetables & fruits

Animal or vegetable fats or oil





Live trees & other plants,

Coffee, Tea & Spices





Carpets and other textile floor covering

Preparation of meat of fish





Auto mobile components

Footwea





Rubber and articles

Ceremic products





Natural or cultured pearls, semi-precious stones

Wood & articles of wood





Process to be followed by an investor to claim EU GSP+ benefit:

- 1. Check whether product is eligible for EU GSP+ Concessions
- 2. Check whether it complies with Rules of Origin (ROO) For further information on ROO.

Please find the product eligibility and ROO using the QR code



3. If eligible, company should get registered with EU REX system through Department of Commerce (DOC) and Submit Statement on Origin (SOO) through REX to obtain GSP+ concessions. Please scan the QR code;



For more information contact the Department of Commerce as the implementing Authority

Web: www.doc.gov.lk E-mail: fortrade@doc.gov.lk Tel: 0112329733/2436114/2327191/2325524



#### **Contact us for more details:**

Board of Investment of Sri Lanka (BOI) Investor Facilitation Centre (IFC) Level 27, West Tower, World Trade Center, Echelon Square, Colombo 01, Sri Lanka. Tel: +94 11 2434403-5 Fax: +94 11 2447994 ifc@boi.lk

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# Invest in

Manufacturing Sector of

# Sri Lanka

& Enjoy Duty Free Access

to the EU Market under

**EU GSP+** 



The Generalized Scheme of Preferences (GSP) of the European Union (EU) is a trade arrangement that allows developing countries to pay less or no duties (customs duty) on their exports to the EU. GSP programmes are offered to help vulnerable countries to reduce poverty, improve governance and foster sustainable development.

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#### Sri Lanka and EU GSP+

Sri Lanka began to benefit from GSP+ on 15 July 2005 and this will continue until 2023. Out of many GSP beneficiary countries, only nine countries were eligible to benefit from GSP+ where Sri Lanka is one of them. Under this special benefit Sri Lanka gains wider market access to 27 EU countries.

# Objectives of granting Trade Preferences for developing countries:

- To enhance export earnings of developing countries
- II. To promote industrialization
- III. To encourage the diversification of their economies

## Sri Lanka's Trade Relationship with EU





Sri Lanka is **among top 100** trading partners of EU



In 2020, **50%** of Sri Lanka's Total Exports to EU are **Apparel and Clothing** 



Full removal of customs duty on over 66% EU tariff lines

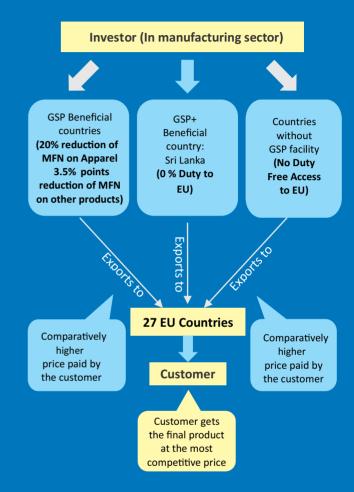


Duty free access for a huge market over 500 million in EU under GSP+

## **Export volumes of Sri Lanka with EU**

Sri Lanka's Exports (2020)





- Creates more demand from EU countries due to competitive prices
- Investment in a country which ratifies 27 international conventions on labour and human rights
- Sri Lanka's strategic location in South- East Asia opens up gates via busy East- West shipping route to reach 27 EU countries

**33rd** Largest **Import Partner** 

EU 's Imports From MALAYSIA (2021)

1% From **Total EU Imports**  USD 40 Bn

**Total Imports** 

**Potential Sectors** 

1. Check whether product is eligible for EU GSP+ Concessions **21% From** 

benefit:

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Process to be followed by an investor to claim EU GSP+

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Potential Sectors for investment which could be benefitted from EU GSP+



ish & Crustaceans



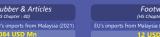


Coffee, Tea & Spices

pparel & Clothing

















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Investment Opportunities in **Sri Lanka** for **Malaysian** Investors under **EU GSP**<sup>+</sup>

> Enter into the **EU Market with Duty Free Access**







**GSP+** is a benefit that is time stamped!

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EU; Sri Lanka's second largest trading partner after USA



Sri Lanka is **among top 100** trading partners of EU



In 2021, 53% of Sri Lanka's Total Exports to EU are Apparel and Clothing



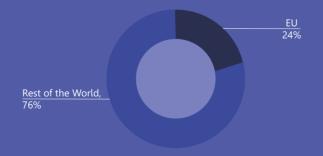
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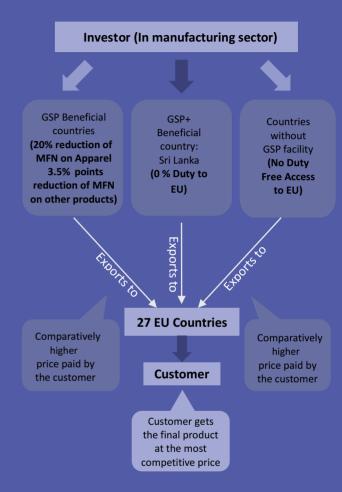


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Sri Lanka's Exports (2021)





- Creates more demand from EU countries due to competitive prices
- Investment in a country which ratifies 27 international conventions on labour and human rights
- Sri Lanka's strategic location in South- East Asia opens up gates via busy East- West shipping route to reach 27 EU countries

21st Largest **Import Partner** 

1.3% From **Total EU Imports**  USD 98 Bn

**Total Imports** 

3% From **Potential Sectors** 

## Potential Sectors for investment which could be benefitted from EU GSP+

**EU** 's Imports

From JAPAN

(2021)



ish & Crustaceans



Coffee, Tea & Spices



















Process to be followed by an investor to claim EU GSP+ benefit:

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Investment Opportunities in **Sri Lanka** for Japanese Investors under **EU GSP**<sup>+</sup>

> Enter into the **EU** Market with **Duty Free Access**









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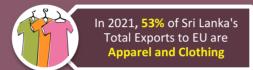
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## Sri Lanka's Trade Relationship with EU







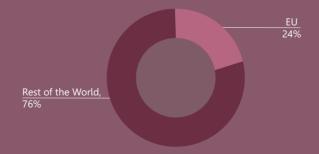


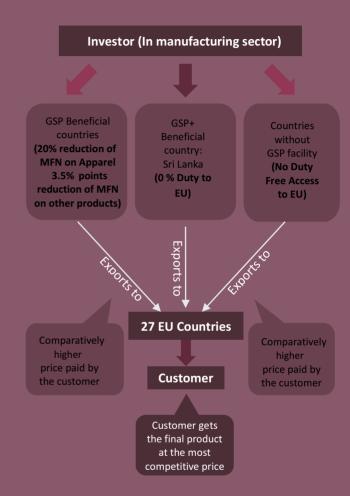


Duty free access for a huge market over 500 million in EU under GSP+

## **Export volumes of Sri Lanka with EU**

Sri Lanka's Exports (2021)





- Creates more demand from EU countries due to competitive prices
- Investment in a country which ratifies 27 international conventions on labour and human rights
- Sri Lanka's strategic location in South- East Asia opens up gates via busy East- West shipping route to reach 27 EU countries

**2nd** Largest Import Partner

EU 's Imports From CHINA (2021)

10% From Total EU Imports USD 698 Bn Total Imports

9% From
Potential Sectors

# Potential Sectors for investment which could be benefitted from EU GSP+



Fish & Crustaceans (HS Chapter : 3) EU's imports from CHINA (20 1663 USD Mn



Coffee, Tea & Spices
(HS Chapter: 9)
EU's imports from CHINA (20)



Animal or Vegetable Fats and Oils (HS Chapter : 15) EU's imports from CHINA (202 952 USD Mn



Tobacco Substitutes
(HS Chapter : 24)
EU's imports from CHINA (202'



(HS Chapter : 61)
EU's imports from CHINA (2021)
19315 USD Mn



Source : www.trademap.org

Edible Vegetables & Fruits (HS Chapter : 7-8) EU's imports from CHINA (2021) 1172 USD Mn





Rubber & Articles (HS Chapter : 40) EU's imports from CHINA (2021) 7160 USD Mn



Aircraft, Spacecraft & Parts (HS Chapter : 88) EU's imports from CHINA (2021 697 USD Mm



Process to be followed by an investor to claim EU GSP+ benefit:

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Investment
Opportunities in
Sri Lanka
for
CHINA Investors
under
EU GSP+

Enter into the EU Market with Duty Free Access





For full GSP+ eligible product list:



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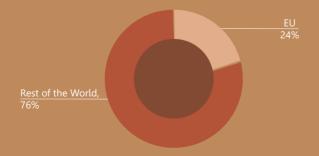


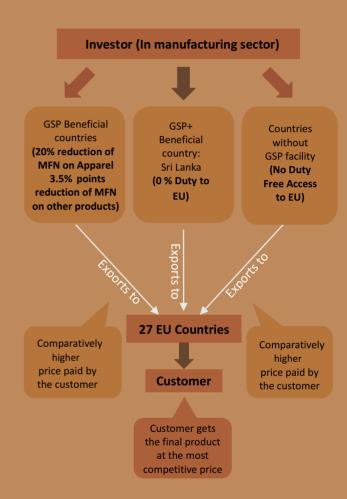


Duty free access for a huge market over 500 million in EU under GSP+

## **Export volumes of Sri Lanka with EU**

Sri Lanka's Exports (2021)





- Creates more demand from EU countries due to competitive prices
- Investment in a country which ratifies 27 international conventions on labour and human rights
- Sri Lanka's strategic location in South- East Asia opens up gates via busy East- West shipping route to reach 27 EU countries

47th Largest USD 23 Bn **Import Partner Total Imports** EU's Imports From SINGAPORE (2021)1% From 0.3% From

**Total EU Imports** 

**Potential Sectors** 

## Potential Sectors for investment which could be benefitted from EU GSP+

























Process to be followed by an investor to claim EU GSP+ benefit:

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Investment Opportunities in **Sri Lanka** for **Singaporean** Investors under **EU GSP+** 

> Enter into the **EU Market with Duty Free Access**





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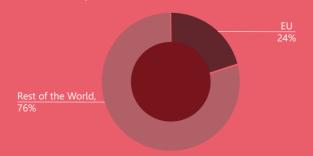


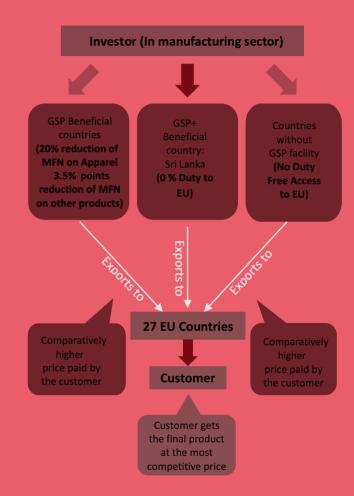




## **Export volumes of Sri Lanka with EU**

Sri Lanka's Exports (2021)





- Creates more demand from EU countries due to competitive prices
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11th Largest **Import Partner** 

EU's Imports From SWITZERLAND (2021)

2% From **Total EU Imports** 

**USD 161 Bn Total Imports** 

**Potential Sectors** 

3% From

1. Check whether product is eligible for EU GSP+ Concessions

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Process to be followed by an investor to claim EU GSP+

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benefit:



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Potential Sectors for investment which could be benefitted from EU GSP+



ish & Crustaceans

Edible Vegitables, Fruits









ubber <u>& Articles</u>





Apparel & Clothing

Textile Articles







For full GSP+ eligible product list:







Investment Opportunities in **Sri Lanka** for **Swiss** Investors under **EU GSP**+

> Enter into the **EU** Market with **Duty Free Access**





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## Sri Lanka's Trade Relationship with EU





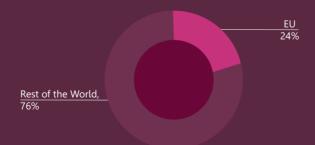


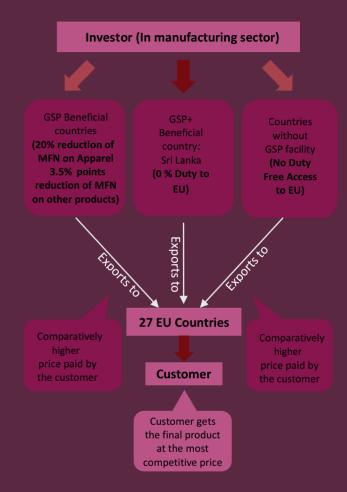




## **Export volumes of Sri Lanka with EU**

Sri Lanka's Exports (2021)





- Creates more demand from EU countries due to competitive prices
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- Sri Lanka's strategic location in South- East Asia opens up gates via busy East- West shipping route to reach 27 EU countries

**10th Largest Import Partner** 

EU 's Imports From RUSSIA (2021)

**3%** From Total EU Imports

USD 197 Bn

Total Imports

2% From Potential Sectors

# Potential Sectors for investment which could be benefitted from EU GSP+



Fish & Crustaceans
(HS Chapter: 3)
EU's imports from RUSSIA (20
733 USD Mn



Coffee, Tea & Spices (HS Chapter : 9) EU's imports from RUSSIA (20 23 USD Mn



Animal or Vegetable Fats and Oils (HS Chapter: 15) EU's imports from RUSSIA (2021 291 USD Mn



Tobacco Substitutes
(HS Chapter : 24)
EU's imports from RUSSIA (2021
22 USD Mn



Apparel & Clothing
(HS Chapter : 61)
EU's imports from RUSSIA (2021
19 USD Mn



(HS Chapter : 64)
EU's imports from RUSSIA (202

Edible Vegetables & Fruits (HS Chapter : 7-8) EU's imports from RUSSIA (2021)



Products Products (HS Chapter : 11) I's imports from RUSSIA (2021) 10 USD Mn



Preparation of Vegetables & Fruit's (HS Chapter : 20-21) EU's imports from RUSSIA (2021) 112 USD Mn









Process to be followed by an investor to claim EU GSP+benefit:

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Investment
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Russian Investors
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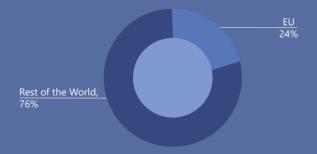


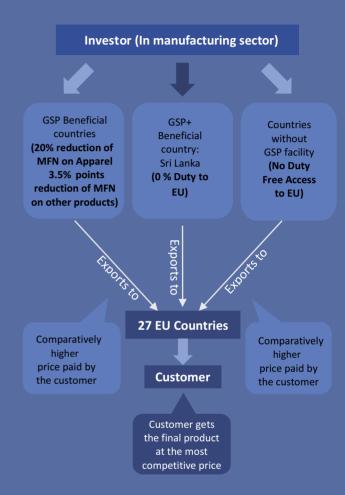


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- Sri Lanka's strategic location in South- East Asia opens up gates via busy East- West shipping route to reach 27 EU countries

23rd Largest USD 77 Bn **Import Partner Total Imports** EU's Imports From South Korea (2021)3% From 1% From

**Total EU Imports** 

**Potential Sectors** 

## Potential Sectors for investment which could be benefitted from EU GSP+











Coffee, Tea & Spices

























For full GSP+ eligible product list:

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Investment Opportunities in **Sri Lanka** for **South Korean** Investors under **EU GSP**<sup>+</sup>

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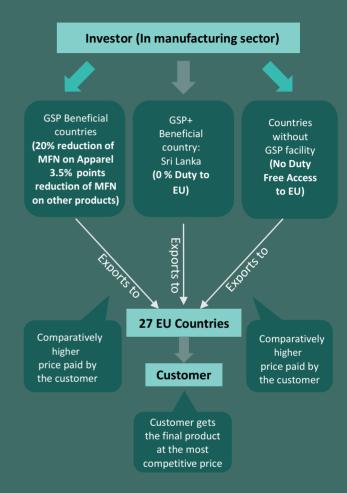
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**58th Largest Import Partner** 

0.2% From **Total EU Imports**  USD 13 Bn

Total Imports

3% From **Potential Sectors** 

Potential Sectors for investment which could be benefitted from EU GSP+

EU's Imports

From UAE (2021)





Rubber & Articles



pparel & Clothing









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Please find the Registrations link here



For more information contact the Department of Commerce as the implementing authority

Web: www.doc.gov.lk E-mail: fortrade@doc.gov.lk



#### Contact us for more details:

Board of Investment of Sri Lanka (BOI) Investor Facilitation Centre (IFC) Level 27, West Tower, World Trade Center, Echelon Square, Colombo 01, Sri Lanka. Tel: +94 11 2434403-5 Fax: +94 11 2543406 ifc@boi.lk

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Enter into the **EU Market with** 

**Duty Free Access** 







The **Generalized Scheme of Preferences (GSP)** of the European Union (EU) is a trade arrangement that allows developing countries to pay less or no duties (customs duty) on their exports to the EU. GSP programmes are offered to help vulnerable countries to reduce poverty, improve governance and foster sustainable development.

The Generalized Scheme of Preferences Plus (GSP+) is known as a special component of the GSP scheme which provides additional trade incentives to developing countries that are already benefitting from GSP. It provides more extensive market access than the standard GSP scheme, serving beneficiary countries duty free access (customs duty) to EU markets for over 7200 products.

#### Sri Lanka and EU GSP+

Sri Lanka began to benefit from GSP+ on 15 July 2005 and this will continue until 2023. Out of many GSP beneficiary countries, only nine countries were eligible to benefit from GSP+ where Sri Lanka is one of them. Under this special benefit Sri Lanka gains wider market access to 27 EU countries.

# Objectives of granting Trade Preferences for developing countries:

- I. To enhance export earnings of developing countries
- II. To promote industrialization
- III. To encourage the diversification of their economies

## Sri Lanka's Trade Relationship with EU









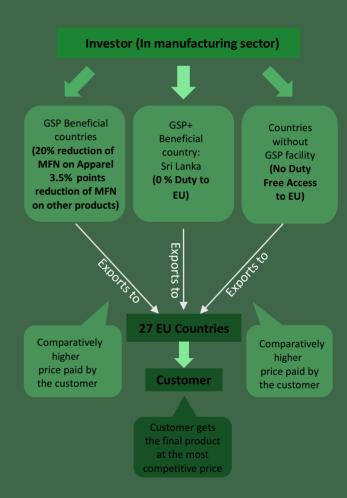


Duty free access for a huge market over 500 million in EU under GSP+

## **Export volumes of Sri Lanka with EU**

Sri Lanka's Exports (2021)





- Creates more demand from EU countries due to competitive prices
- Investment in a country which ratifies 27 international conventions on labour and human rights
- Sri Lanka's strategic location in South- East Asia opens up gates via busy East- West shipping route to reach 27 EU countries

## Potential Sectors for investment which could be benefitted from EU GSP+



Apparel & clothing

Tobacco & Manuf.





Fish & crustaceans

Edible vegetables





Preparation of vegetables & fruits

Animal or vegetable fats or oil





ive trees & other plants,

Coffee, Tea & Spices





Carpets and other textile floor covering

Preparation of meat





auto mobile components

Footwea





Rubber and articles

Ceremic products





Natural or cultured pearls, semi-precious stones

Wood & articles of wood





Process to be followed by an investor to claim EU GSP+ benefit:

- 1. Check whether product is eligible for EU GSP+ Concessions
- 2. Check whether it complies with Rules of Origin (ROO) For further information on ROO.

Please find the product eligibility and ROO using the QR code



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Web: www.doc.gov.lk E-mail: fortrade@doc.gov.lk Tel: 0112329733/2436114/2327191/2325524



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# Invest in

Manufacturing Sector of

# Sri Lanka

**Enjoy Duty Free Access** 

to the **EU Market** under

**EU GSP+** 



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## Sri Lanka's Trade Relationship with EU





Sri Lanka is **among top 100** trading partners of EU



In 2020, **50%** of Sri Lanka's Total Exports to EU are **Apparel and Clothing** 



Full removal of customs duty on over 66% EU tariff lines

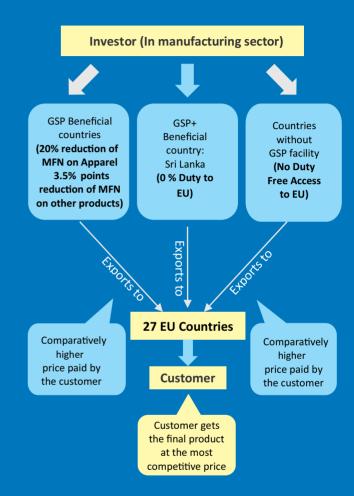


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- Sri Lanka's strategic location in South- East Asia opens up gates via busy East- West shipping route to reach 27 EU countries

# Taking Advantage of PSLFTA's Benefits and Opportunities for Investments

#### A Four Step Guide for Sri Lankan Exporters

To benefit from PSLFTA preferential duty rates (preferential market access), it is recommended to take note of the following steps:

# Step 1 – Identify the exact HS Code for the Product of Export interest

Identify the Harmonization System Classification (HS) code for the specific product at 6-digit level.

The HS code is a 6-digit number used to classify goods for export. The first six digits are part of an international standard ("the Harmonized System"), and the 7<sup>th</sup> and 8<sup>th</sup> digits are specific to Sri Lankan (local) exports. It is important to select the correct HS code when classifying goods.

#### Step 2 – Check the applicable PSLFTA Preferential Rate

Need to look at the Pakistan Tariff Schedule to see how the product will benefit from the Agreement. Look for the 'HS Code', 'Product Description' and the duty advantage under the PSLFTA by comparing the FTA Agreement and Customs Duty rates in Pakistan.

### Step 3 – Determine the Rules of Origin applying to the Product

The objective criteria used to determine the ROO are as follows ;  $\underline{\text{Wholly Obtained}}$ 

If goods are wholly obtained in Sri Lanka (for example they were grown, fished or mined entirely in Sri Lanka, or were produced in Sri Lanka entirely from those goods originated within Sri Lanka). Not Wholly Obtained

If product was not wholly obtained in Sri Lanka, then need to check the PSLFTA specific rules of origin requirements for not wholly obtained products.

#### Step 4 - Obtain the PSLFTA Certificate of Origin

Tariff preferences under PSLFTA can only be obtained if the goods are accompanied by a Certificate of Origin which confirms that they meet the rules of origin criteria as per the PSLFTA. A valid Certificate of Origin is required for each shipment of goods attracting a duty preference. Exporters must forward a copy of the authorized Certificate to the Pakistan importer to avail the benefits of PSLFTA. Exporters must be honest in filling out documentation, and classify their goods correctly to avoid penalties and delays may otherwise result.

# Potential sectors for investments which could be benefitted from PSLFTA

- Electrical & electronic
- Machinery & appliances
- Iron & steel
- Precious stones
- Instruments
- Ships & boats
- Copper
- Aluminum
- Rubber products

- Pharmaceutical
- Processed food
- Tools/base metal articles
- Tanning or dyeing extracts
- Aircraft & parts
- Furniture
- Glass & glassware
- Apparel & Textiles

# Process to obtain Rule of Origin Certificate

- 1. If the products eligible, company should get registered in Department of Commerce (DOC)
- Once export the final products, submit the cost statement and obtain the ROO certificate from the DOC

For more information contact the Department of Commerce as the implementing Authority

Web : www.doc.gov.lk Email : fortrade@doc.gov.lk

Tel : +94 11 2329733/ +94 11 2436114 + 94 11 2327191/ +94 11 2325524



# Investment Opportunities under

# **PAKISTAN-SRI LANKA**Free Trade Agreement

Enter in to Pakistan Market with Duty Free Access



#### Contact us for more details

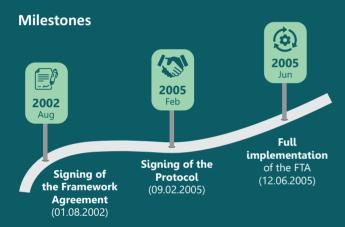
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The Board of Investment of Sri Lanka

### Overview

The Pakistan-Sri Lanka Free Trade Agreement (PSLFTA), which was signed on 09<sup>th</sup> February 2005 entered into force with effect from 12<sup>th</sup> June 2005. Pakistan's final tariff liberalization period ended in June 2008 while Sri Lanka's final tariff liberalization commitment came into effect since June 2010. Since then, this FTA has provided duty free market access for a wide range of products between the two countries.

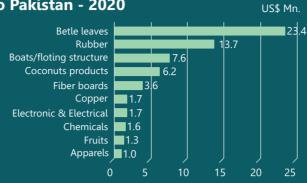


## Sri Lanka's Trade Relations with Pakistan

Sri Lanka's total exports to Pakistan US\$ 79 Mn. in 2020 0.7% share of Sri Lanka's total exports in 2020

Sri Lanka's total imports from Pakistan US\$ 325 Mn. in 2020 2.1% share of Sri Lanka's total imports in 2020





Source: International Trade Centre

# Top 10 Sri Lanka's Imports from Pakistan - 2020



US\$ Mn.

Source: International Trade Centre

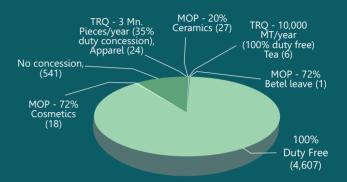
## **Rules of Origin (ROO)**

- 35% Domestic Value Addition (DVA) (25% DVA if 10% of raw materials import from Pakistan)
- Change of Tariff Heading at <u>6-digit level</u> (<u>Imported raw</u> <u>materials and the finished products</u>)
- A sufficient production process (Not allowed small processing such as sorting and re-packing).

The focal point and the authority for issuing Certificates of Rules of Origin under PSLFTA is the Department of Commerce, Sri Lanka.

# Market Access for export from Sri Lanka to Pakistan under PSLFTA

 More than 4,200 products (HS Codes 6-digit level) with 100% duty free.



Total no. of items 5,224 (HS code 6-digit level)

# How Investors (Foreign & local) benefitted from PSLFTA by investing in Sri Lanka

Third Country investors can enter into Pakistan market with duty free market access investing in Sri Lanka

Duty free market access enable to existing investors to enter in to Pakistan market expanding their businesses & diversifying product



Pakistan Investors can locate their manufacturing facilities in Sri Lanka and export back to Pakistan

The cheaper source of RM & machinery with lower cost of production for domestic manufacturers

# Taking Advantage of ISLFTA's Benefits and Opportunities for UAE Investments

#### A Four Step Guide for Sri Lankan Exporters

To benefit from ISLFTA preferential duty rates (preferential market access), it is recommended to take note of the following steps:

# Step 1 – Identify the exact HS Code for the Product of Export interest

Identify the Harmonization System Classification (HS) code for the specific product at 6-digit level.

The HS code is a 6-digit number used to classify goods for export. The first six digits are part of an international standard ("the Harmonized System"), and the 7<sup>th</sup> and 8<sup>th</sup> digits are specific to Sri Lankan (local) exports. It is important to select the correct HS code when classifying goods.

#### Step 2 - Check the applicable ISLFTA Preferential Rate

Need to look at the Indian Tariff Schedule to see how the product will benefit from the Agreement. Look for the 'HS Code', 'Product Description' and the duty advantage under the ISLFTA by comparing the FTA Agreement and Customs Duty rates in India.

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The objective criteria used to determine the ROO are as follows; Wholly Obtained

If goods are wholly obtained in Sri Lanka (for example they were grown, fished or mined entirely in Sri Lanka, or were produced in Sri Lanka entirely from those goods originated within Sri Lanka).

#### Not Wholly Obtained

If product was not wholly obtained in Sri Lanka, then need to check the ISLFTA specific rules of origin requirements for not wholly obtained products.

#### Step 4 – Obtain the ISLFTA Certificate of Origin

Tariff preferences under ISLFTA can only be obtained if the goods are accompanied by a Certificate of Origin which confirms that they meet the rules of origin criteria as per the ISLFTA. A valid Certificate of Origin is required for each shipment of goods attracting a duty preference. Exporters must forward a copy of the authorized Certificate to the Indian importer to avail the benefits of ISLFTA.

Exporters must be honest in filling out documentation, and classify their goods correctly to avoid penalties and delays may otherwise result.

# Process to obtain Rule of Origin Certificate

- 1. If the products eligible, company should get registered in Department of Commerce (DOC)
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# Investment Opportunities for UAE Investments

Enter in to Indian Market with Duty Free Access under Indo - Sri Lanka FTA



#### **Contact us for more details**

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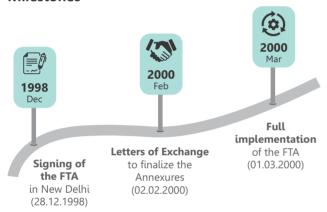


The Board of Investment of Sri Lanka

#### Overview

The Indo-Sri Lanka Free Trade Agreement (ISLFTA), which was signed on 28<sup>th</sup> December 1998 entered into force with effect from 1<sup>st</sup> March 2000. India's final tariff liberalization period ended in March 2003 while Sri Lanka's final tariff liberalization commitment came into effect since November 2008. Since then, this FTA has provided duty free market access for a wide range of products between the two countries.

#### **Milestones**



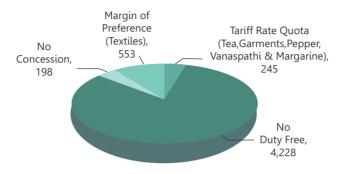
## **Rules of Origin (ROO)**

- 35% Domestic Value Addition (DVA) (25% DVA if 10% of raw materials import from India)
- Change of Tariff Heading at <u>4-digit level</u> (<u>Imported raw</u> materials and the finished products)
- A sufficient production process (Not allowed small processing such as sorting and re-packing).

The focal point and the authority for issuing Certificates of Rules of Origin under ISLFTA is the Department of Commerce, Sri Lanka.

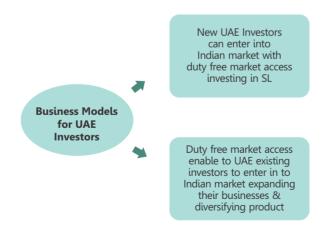
# Market Access for export from Sri Lanka to India under ISLFTA

 More than 4,200 products (HS Codes 6-digit level) with 100% duty free.



Total no. of items 5,224

# How UAE Investors (New & existing) benefitted from ISLFTA by investing in Sri Lanka



## India's imports from UAE - 2020

India's imports from UAE: US\$ 23,901 Mn Share of India's total imports: 6.5%

Potential sectors imports : 41% of India's imports from UAE UAE, India's 3<sup>rd</sup> largest import partner

# Potential sectors for UAE investments which could be benefitted from ISLFTA

HS Chapter	Sectors/ Products	Indian Imports from UAE (2020) US\$ Mn	Indian Duty Rates - 2022	
			General Customs Duty	Under Indo-Sri Lanka FTA
'71	Precious stones	6,819	10%,12.5%, 15%,20%	0%
'89	Ships, boats & floating structures	724	10%, 25%	0%
'74	Copper products	479	5%,10%,20%	0%
72/73	Iron and steel products	428	15%,20%,25%	
'84	Machinery & parts	310	7.5%, 10%,12.5%, 15%,20%	0%
'76	Aluminum products	284	7.5%,10%,20%	0%
28/29	Chemicals	236	5%,10%	0%
'85	Electronic & electrical	221	7.5%,10%,	
'90	Instruments (Measuring & medical	59	15%,20%	0%
	devices)		7.5%, 10%,	
'33	Essential oils,	40	15%, 20%	0%
	perfumery, cosmetic		10%,20%,30%	
'40	Rubber products	39	10%	0%
81/82/83	Tools & base metal products	32	5%,10%,15%,20%	
20	Preparations of vegetables and fruits	24	30%,35%,45%,50%	0%
'32	Tanning or dyeing extra	cts 22	10%	0%
'87	Automobiles & parts	12	10%,15%,20%, 40%,100%,125%	0%

Source: International Trade Centre & Indian Tariff Guide 2022

4th Largest Import Partner

5.3% From Total EU Imports USD 369 Bn

**Total Imports** 

8% From Potential Sectors

# Potential Sectors for investment which could be benefitted from EU GSP+

**EU** 's Imports

From USA (2021)



Fish & Crustaceans (HS Chapter : 3) EU's imports from USA (202' 952 USD Mn



(HS Chapter: 7-8)
EU's imports from USA (2021
3500 USD Mn



Animal or Vegetable Fats and Oils (HS Chapter : 15) EU's imports from USA (20) 408 USD Mn



Tobacco Substitutes (HS Chapter: 24) EU's imports from USA (2021 281 USD Mn



(HS Chapter : 61)
EU's imports from USA (2021)
287 USD Mn



(HS Chapter : 96)
EU's imports from USA (2021)
329 USD Mn



(HS Chapter: 9)
EU's imports from USA (2021)
50 USD Mn

Live Trees & Other Plants, Bulbs, Roots (HS Chapter: 6) EU's imports from USA (2021) 66 USD Mn



Preparation of Vegetables & Fruits (HS Chapter : 20-21) EU's imports from USA (2021) 1,487 USD Mr



Textile Articles
(HS Chapter : 63)
EU's imports from USA (2021)
204 USD Mn



Aircraft, Spacecraft & Parts
Parts
(HS Chapter : 88)
EU's imports from USA (2021)
19,172 USD Mn



Footwear (HS Chapter : 64) EU's imports from USA (2021) 139 USD Mn



Process to be followed by an investor to claim EU GSP+ benefit:

- 1. Check whether product is eligible for EU GSP+
- 2. Check whether it complies with Rules of Origin (ROO) For further information on ROO.

Please find the product eligibility and ROO using the QR code



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Investment
Opportunities in
Sri Lanka
for
USA Investors
under

Enter into the EU Market with Duty Free Access









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- II. To promote industrialization
- III. To encourage the diversification of their economies

## Sri Lanka's Trade Relationship with EU

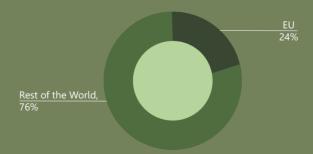


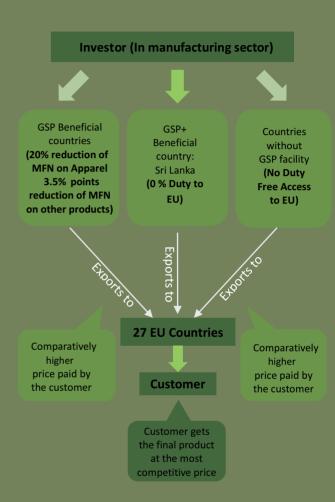




## **Export volumes of Sri Lanka with EU**

Sri Lanka's Exports (2021)





- Creates more demand from EU countries due to competitive prices
- Investment in a country which ratifies 27 international conventions on labour and human rights
- Sri Lanka's strategic location in South- East Asia opens up gates via busy East- West shipping route to reach 27 EU countries

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# Potential sectors for investments which could be benefitted from ISLFTA

- Electrical & electronic
- Precious stones
- Machinery & appliances
- Iron & steel
- Instruments
- Ships & boats
- Auto mobiles & parts
- Copper
- Aluminum

- Rubber products
- Pharmaceutical
- Processed food
- Tools/base metal articles
- Tanning or dyeing extracts
- Aircraft & parts
- Furniture
- Glass & glassware
- Apparel & Textiles

# Process to obtain Rule of Origin Certificate

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# Investment Opportunities under

# INDO-SRI LANKA Free Trade Agreement

Enter in to Indian Market with Duty Free Access



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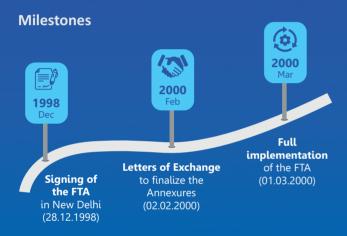
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The Board of Investment of Sri Lanka

### Overview

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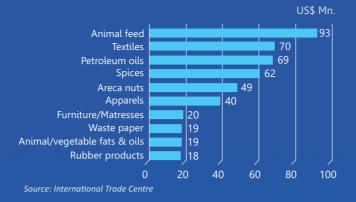


## Sri Lanka's Trade Relations with India

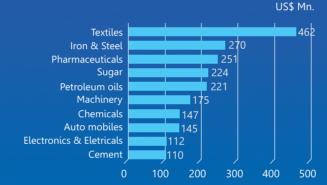
Sri Lanka's total exports to India US\$ 654 Mn. in 2020 6.1% share of Sri Lanka's total exports in 2020

Sri Lanka's total imports from India US\$ 2,006 Mn. in 2020 19.6% share of Sri Lanka's total imports in 2020

## Top 10 Sri Lanka's Exports to India - 2020



## Top 10 Sri Lanka's Imports from India - 2020



Source: International Trade Centre

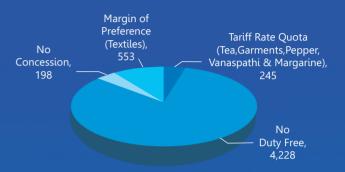
## **Rules of Origin (ROO)**

- 35% Domestic Value Addition (DVA) (25% DVA if 10% of raw materials import from India)
- Change of Tariff Heading at <u>4-digit level</u> (<u>Imported raw</u> materials and the finished products)
- A sufficient production process (Not allowed small processing such as sorting and re-packing).

The focal point and the authority for issuing Certificates of Rules of Origin under ISLFTA is the Department of Commerce, Sri Lanka.

# Market Access for export from Sri Lanka to India under ISLFTA

 More than 4,200 products (HS Codes 6-digit level) with 100% duty free.



Total no. of items 5,224 (HS code 6-digit level)

# How Investors (Foreign & local) benefitted from ISLFTA by investing in Sri Lanka

Third Country investors can enter into Indian market with duty free market access investing in SL

Duty free market access enable to existing investors to enter in to Indian market expanding their businesses & diversifying product



Indian Investors can locate their manufacturing facilities in Sri Lanka and export back to India

The cheaper source of RM & machinery with lower cost of production for domestic manufacturers

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#### Step 2 - Check the applicable ISLFTA Preferential Rate

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# Step 3 – Determine the Rules of Origin applying to the Product

The objective criteria used to determine the ROO are as follows; Wholly Obtained

If goods are wholly obtained in Sri Lanka (for example they were grown, fished or mined entirely in Sri Lanka, or were produced in Sri Lanka entirely from those goods originated within Sri Lanka).

#### Not Wholly Obtained

If product was not wholly obtained in Sri Lanka, then need to check the ISLFTA specific rules of origin requirements for not wholly obtained products.

#### Step 4 – Obtain the ISLFTA Certificate of Origin

Tariff preferences under ISLFTA can only be obtained if the goods are accompanied by a Certificate of Origin which confirms that they meet the rules of origin criteria as per the ISLFTA. A valid Certificate of Origin is required for each shipment of goods attracting a duty preference. Exporters must forward a copy of the authorized Certificate to the Indian importer to avail the benefits of ISLFTA.

Exporters must be honest in filling out documentation, and classify their goods correctly to avoid penalties and delays may otherwise result.

# Process to obtain Rule of Origin Certificate

- 1. If the products eligible, company should get registered in Department of Commerce (DOC)
- Once export the final products, submit the cost statement and obtain the ROO certificate from the DOC

For more information contact the Department of Commerce ac the implementing Authority

Web: www.doc.gov.lk Email: fortrade@doc.gov.lk

Tel : +94 11 2329733/ +94 11 2436114 +94 11 2327191/ +94 11 2325524



#### Contact us for more details

Board of Investment of Sri Lanka(BOI) Level 24th & 26th West Tower, World Trade Center, Echelon Square, Colombo 01, Sri Lanka. Tel: +94 11 2434403-5 Fax: +94 11 2447994

infoboi@boi.lk www.investsrilanka.com



# Investment Opportunities for **Qatar Investments**

Enter in to Indian Market with Duty Free Access under Indo - Sri Lanka FTA

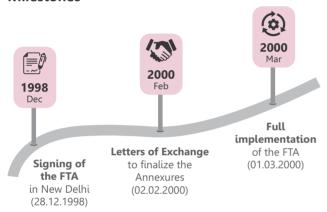


The Board of Investment of Sri Lanka

#### Overview

The Indo-Sri Lanka Free Trade Agreement (ISLFTA), which was signed on 28<sup>th</sup> December 1998 entered into force with effect from 1<sup>st</sup> March 2000. India's final tariff liberalization period ended in March 2003 while Sri Lanka's final tariff liberalization commitment came into effect since November 2008. Since then, this FTA has provided duty free market access for a wide range of products between the two countries.

#### **Milestones**



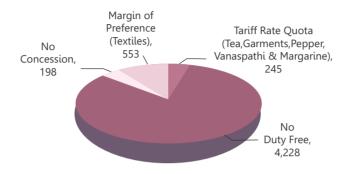
## **Rules of Origin (ROO)**

- 35% Domestic Value Addition (DVA) (25% DVA if 10% of raw materials import from India)
- Change of Tariff Heading at <u>4-digit level</u> (<u>Imported raw</u> materials and the finished products)
- A sufficient production process (Not allowed small processing such as sorting and re-packing).

The focal point and the authority for issuing Certificates of Rules of Origin under ISLFTA is the Department of Commerce, Sri Lanka.

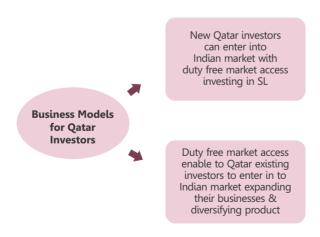
# Market Access for export from Sri Lanka to India under ISLFTA

More than 4,200 products (HS Codes 6-digit level) with 100% duty free.



Total no. of items 5,224

# How Qatar Investors (New & existing) benefitted from ISLFTA by investing in Sri Lanka



## India's imports from Qatar - 2020

India's imports from Qatar: US\$ 8,121 Mn Share of India's total imports: 2.2%

Potential sectors imports: 9% of India's imports from Qatar

Qatar, India's 13<sup>th</sup> largest import partner

# Potential sectors for Qatar investments which could be benefitted from ISLFTA

HS Chapter	Sectors/ Products	Indian Imports from Qatar (2020) US\$ Mn	Indian Duty Rates - 2022	
			General Customs Duty	Under Indo-Sri Lanka FTA
28/29	Chemicals	568	5%,10%	0%
'76	Aluminum products	64	7.5%, 10%,20%	
'71	Precious stones	50	10%,12.5%, 15%,20%	0%
'74	Copper products	7	5%,10%,20%	0%
72/73	Iron and steel products	6	15%, 20%,25%	
'84	Machinery & parts	5	7.5%, 10%,12.5%, 15%,20%	0%

Source: International Trade Centre & Indian Tariff Guide 2022

# Taking Advantage of PSLFTA's Benefits and Opportunities for Investments

### A Four Step Guide for Sri Lankan Exporters

To benefit from PSLFTA preferential duty rates (preferential market access), it is recommended to take note of the following steps:

# Step 1 – Identify the exact HS Code for the Product of Export interest

Identify the Harmonization System Classification (HS) code for the specific product at 6-digit level.

The HS code is a 6-digit number used to classify goods for export. The first six digits are part of an international standard ("the Harmonized System"), and the  $7^{\text{th}}$  and  $8^{\text{th}}$  digits are specific to Sri Lankan (local) exports. It is important to select the correct HS code when classifying goods.

#### Step 2 - Check the applicable PSLFTA Preferential Rate

Need to look at the Pakistan Tariff Schedule to see how the product will benefit from the Agreement. Look for the 'HS Code', 'Product Description' and the duty advantage under the PSLFTA by comparing the FTA Agreement and Customs Duty rates in Pakistan.

## Step 3 – Determine the Rules of Origin applying to the Product

The objective criteria used to determine the ROO are as follows .

#### Wholly Obtained

If goods are wholly obtained in Sri Lanka (for example they were grown, fished or mined entirely in Sri Lanka, or were produced in Sri Lanka entirely from those goods originated within Sri Lanka).

#### Not Wholly Obtained

If product was not wholly obtained in Sri Lanka, then need to check the PSLFTA specific rules of origin requirements for not wholly obtained products.

#### Step 4 - Obtain the PSLFTA Certificate of Origin

Tariff preferences under PSLFTA can only be obtained if the goods are accompanied by a Certificate of Origin which confirms that they meet the rules of origin criteria as per the PSLFTA. A valid Certificate of Origin is required for each shipment of goods attracting a duty preference. Exporters must forward a copy of the authorized Certificate to the Pakistan importer to avail the benefits of PSLFTA.

Exporters must be honest in filling out documentation, and classify their goods correctly to avoid penalties and delays may otherwise result.

# Process to obtain Rule of Origin Certificate

- 1. If the products eligible, company should get registered in Department of Commerce (DOC)
- Once export the final products, submit the cost statement and obtain the ROO certificate from the DOC

For more information contact the Department of Commerce as the implementing Authority

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# Investment Opportunities for UAE Investments

Enter in to Pakistan Market with Duty Free Access under

Pakistan - Sri Lanka FTA



Contact us for more details

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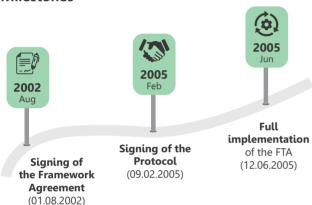


The Board of Investment of Sri Lanka

#### Overview

The Pakistan-Sri Lanka Free Trade Agreement (PSLFTA), which was signed on 09<sup>th</sup> February 2005 entered into force with effect from 12<sup>th</sup> June 2005. Pakistan's final tariff liberalization period ended in June 2008 while Sri Lanka's final tariff liberalization commitment came into effect since June 2010. Since then, this FTA has provided duty free market access for a wide range of products between the two countries.

#### **Milestones**



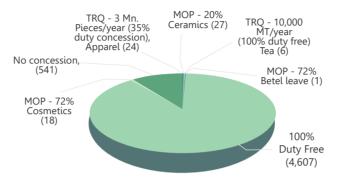
## **Rules of Origin (ROO)**

- 35% Domestic Value Addition (DVA) (25% DVA if 10% of raw materials import from Pakistan)
- Change of Tariff Heading at 6-digit level (Imported raw materials and the finished products)
- A sufficient production process (Not allowed small processing such as sorting and re-packing).

The focal point and the authority for issuing Certificates of Rules of Origin under PSLFTA is the Department of Commerce, Sri Lanka.

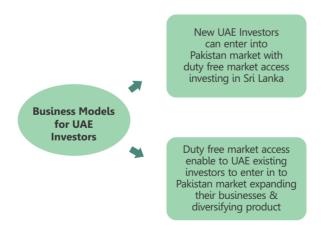
# Market Access for export from Sri Lanka to Pakistan under PSLFTA

 More than 4,200 products (HS Codes 6-digit level) with 100% duty free.



Total no. of items 5,224 (HS code 6-digit level)

# How UAE Investors (New & existing) benefitted from PSLFTA by investing in Sri Lanka



## Pakistan's imports from UAE - 2020

Pakistan's imports from UAE: US\$ 4,474 Mn. Share of Pakistan's total imports: 9.8%

Potential sectors imports : 10% of Pakistan's imports from UAE

UAE, Pakistan's 2<sup>nd</sup> largest import partner

# Potential sectors for UAE investments which could be benefitted from PSLFTA

		Pakistan	Pakistan Duty Rates - 2022	
HS Chapter	Sectors/ Products	Imports from UAE (2020) US\$ Mn	General Customs Duty	Under Pakistan-Sri Lanka FTA
'72/73	Iron and steel products	272	3%,11%,16%, 20%,35%	0%
'84	Machinery & parts	46	3%,11%,16%, 20%,35%	0%
'89	Ships, boats & floating structures	33	3%,11%,20%	0%
'76	Aluminum products	24	3%,11%,16%, 20%,30%	0%
'85	Electronic & electrical	16	3%,11%,16%, 20%,35%	0%
'33	Essential oils, perfumery, cosmetic	11	11%,20%	0% & 50% MOP on 18 items
34	Soap, organic surface-active agents	10	3%,11%,16%,20%	0%
'40	Rubber products	10	3%,11%,16%, 20%,35%	0%
'94	Furniture; bedding, mattresses	6	3%,11%,20%,35%	0%
'32	Tanning or dyeing extracts	5	3%,11%,16%,20%	0%
'90	Instruments (Measuring & medical devices)	5	3%,11%,20%,35%	0%

Source: International Trade Centre & Indian Tariff Guide 2022